

Trillium Informer

Welcome Cathy Burns

Cathy Burns has joined the Underwriting department as the Personal Lines Team Leader. Cathy formerly worked for Economical Insurance and was there for 22 years. She started off in the Human Resources department and moved over to Personal Lines Underwriting 14 years ago.

Cathy and husband Paul, along with daughter Amanda (18) and son Joshua (12) reside in Kitchener.

Cathy "loves to travel". Along with several cruises to various Caribbean ports, Cathy has travelled to Cuba and to many parts of the USA. "This past February, my husband and I planned a missions trip down to Nicaragua. Both of our children joined us as well along with 9 other people. We finished building a church in Leon and every afternoon we conducted a children's program. We plan on doing another missions trip next year".



Please join us in welcoming Cathy to Trillium.

EDI Report

We are currently implementing EDI Download for Auto policies with our brokers. Ten brokerages are live so far and we expect to complete the others by early September. Testing of EDI Download for Residential policies will begin in September and should be completed in October.

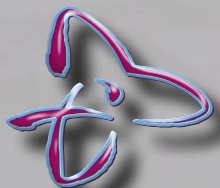
The Trillium Report

Underwriting Report:

At the end of June, 2011, Trillium has growth of 5.07%. Auto is up 4.24%, farm is up 3.02%, residential is up 8.50%, and commercial is up 6.15%. As of June 30, 2011, Trillium's combined ratio is 99.39% and the net loss ratio is 60.87%. There is an Underwriting Income of \$95,674.

Claims Report:

As of June 30, 2011, total incurred losses are \$10,666,731. Total claims occurred as of the end of June, 2011 are 1027.



2011 Summer Edition

Trillium's Community Involvement

Listowel Parade

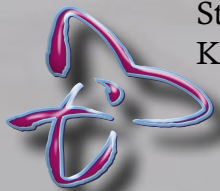
The 155th Annual Listowel Fair kicked off on Thursday evening, July 14, 2011 under favorable skies with the yearly parade. Trillium Staff and family had a "Dog-Gone Good Time" in the parade and received 2nd place in the Commercial category.



Formosa Homecoming Parade



Several Trillium employees also took part in the recent Formosa Homecoming Parade. Staff above include: (left to right) Joe Dietrich, Judy Dettman, Kathy Jarvis, Darlene Loos, Krista Bester, Paula Culbert, Tammy Hickling, and Jason Borth.



2011 Summer Edition

Mark Your Calendars!

Annual Trillium Distributor Appreciation Day

The Annual Trillium Broker/Agent golf day will be held on Wednesday, September 14, 2011 at the Listowel Golf Club. Please RSVP to [Paula Culbert](#) by September 1st!



Other Events

Grey Bruce Brokers Association Golf Tournament – Thursday, August 25th

Outdoor Farm Show – September 13th – 15th in Woodstock

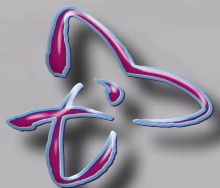
– Come visit us at our Trillium Booth in the 4-H Pavilion

Huron Perth Brokers Association Meeting - September 23rd

Trillium Mutual Principal's Summit – Thursday October 13, 2011

IBAO Convention – October 19th – 21st at the Fairmont Royal York Hotel, Toronto

ENJOY THE REST OF YOUR SUMMER!



2011 Summer Edition